**Rajesh Kumar K**

E-mail: rajeshkumarkesav@gmail.com Contact: 0091 9995866481

**A qualified professional possessing rich experience in Financial Sector, seeking a challenging assignment with a growth oriented and globally competitive organisation.** **Where the management skills can be effectively utilized to improve operations and contribute towards the company’s targets**

**PROFESSIONAL OVERVIEW**

* A dynamic professional, in **MBA Finance & Marketing with 9 years** of rich experience in Financial Industry.
* Effective Managerial administration, branch administration & branch functioning, communicator with assertive and strong leadership qualities and analytical skills.
* Competency in financial accounting & operations, financial marketing, arrear collections, financial market planning, marketing research and selection, effective customer services, market administration and control.

**ORGANISATIONAL EXPERIENCE**

* **Travancore Pravassy Housing Finance Limited (November 2013 - To till date)**

**Location:** *Thiruvalla (H.O)*

**Designation:** *Area Manager*

**Job Product & Profile:** *Managerial administration; Managing the team of Unit Managers and Relationship Managers in Ernakulam, Kottayam & Idukki Districts. Home Loans includes Construction, Purchase, Renovation, Extension, Land Purchase, Mortgage and Take Over.*

* **Apple Tree Chits India (P) Limited****(April 2012 – November 2013)**

**Location:** *Kottayam*

**Designation:** *Branch Manager – Ettumanoor Branch*

**Job Product & Profile:** *Mortgage Loans & Offer Chits; Branch Administration & Operations. Managed the team of Business, Collections & Accounts; Responsibility for Branch Business Development and Client Management*

* **Mahindra Rural Housing Finance Limited (July 2009 - April 2012)**

**Location:** *Pala, Kottayam*

**Designation:** *Customer Manager*

**Job Product & Profile:** *Housing and Mortgage Loans, Home Loans includes Construction, Purchase, Renovation, Extension, Land Purchase and Take Over.*

* **Allegro Capital Advisors (P) Limited (March 2005 - July 2009)**

**Location:** *Kottayam*

**Designation:** *Relationship Manager*

**Job Product & Profile:** *Home Loans, Vehicle Loans and Personal Loans. Recruitment of Referral Partners and DSAs; and achieve the productivity through them*

**EDUCATIONAL QUALIFICATION**

* **MBA Finance & Marketing** from Bharathiar University Coimbatore, in 2009.
* **B.Sc. Chemistry** from St. Thomas College Pala, Mahatma Gandhi University Kottayam, in 2001.
* **SSLC** from Govt. VHS School Kanakkary, Kerala State Examination Board Kerala, in 1996.

**TECHNICAL QUALIFICATION**

* **Diploma in Computerized** **Financial Accounting (DCFA)** fromNCVT, Kottayam, in 2010.
* **P.G Diploma in Archival Studies (PGDAS)** from Cochin University of Science and Technology, Cochin, in 2004.
* **P.G Diploma in Computer Application (PGDCA)** from Indian Software Society, Kottayam, in 2002.

**PERSONAL VITAE**

* Address : Palazhy (H), Pattithanam P.O, M C Road, Ettumanoor, Kottayam, Kerala, PIN 686631
* Phone : 04812718316 (R), 9995866481 (M)
* Date of Birth : 24th March 1981
* Nationality : Indian
* Languages Known : Malayalam, English, and Hindi

**REFERENCE**

1. Mr. B Radhakrishnan Nair

Asst. General Manager-Marketing

Apple Tree Chits India (P) Ltd

Second Floor, Pulimoottil Arcade

Opp. Plantation Coorporation, Kanjikuzhy

Kottayam-686 004

Ph: 04812564660, 2300481(O), 8281220066(M)